ONTARIO SUPERIOR COURT OF JUSTICE COMMERCIAL LIST

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF EXTREME FITNESS, INC.

APPLICATION UNDER THE *COMPANIES' CREDITORS ARRANGEMENT ACT*, R.S.C. 1985, c. C-36, AS AMENDED

MOTION RECORD

(returnable March 7, 2013)

AIRD & BERLIS LLP

Barristers and Solicitors Brookfield Place 181 Bay Street, Suite 1800 Toronto, Ontario M5J 2T9

Steven L. Graff (LSUC # 31871V)

Tel: 416.865.7726 Fax: 416.863.1515

Email: sgraff@airdberlis.com

Ian Aversa (LSUC # 55449N)

Tel: 416.865.3082 Fax: 416.863.1515

Email: iaversa@airdberlis.com

James A. Desjardins (LSUC # 62493E)

Tel: 416.865.4641 Fax: 416.863.1515

Email: jdesjardins@airdberlis.com

Lawyers for Extreme Fitness, Inc.

SERVICE LIST

TO:

AIRD & BERLIS LLP

Brookfield Place 181 Bay Street, Suite 1800 Toronto, ON M5J 2T9

Steven L. Graff

Tel: 416-865-7726 Fax: 416-863-1515

Email: sgraff@airdberlis.com

Ian Aversa

Tel: 416-865-3082 Fax: 416-863-1515

Email: iaversa@airdberlis.com

James A. Desjardins

Tel: 416-865-4641 Fax: 416-863-1515

Email: jdesjardins@airdberlis.com

Lawyers for Extreme Fitness, Inc.

AND TO:

FTI CONSULTING CANADA INC.

TD Waterhouse Tower 79 Wellington Street West Toronto Dominion Centre, Suite 2010 Toronto, ON M5K 1G8

Steven Bissell

Tel: 416-649-8054 Fax: 416-649-8101

Email: steven.bissell@fticonsulting.com

Brogan Taylor

Tel: 416-649-8074 Fax: 416-649-8101

Email: brogan.taylor@fticonsulting.com

Monitor

AND TO: G

GOODMANS LLP

Bay Adelaide Centre 333 Bay Street, Suite 3400 Toronto, ON M5H 2S7

Melaney J. Wagner

Tel: 416-597-4258 Fax: 416-979-1234

Email: mwagner@goodmans.ca

Caroline Descours

Tel: 416-597-6275 Fax: 416-979-1234

Email: cdescours@goodmans.ca

Lawyers for the Monitor

AND TO:

THORNTON GROUT FINNIGAN LLP

100 Wellington Street West, Suite 3200

Toronto, ON M5K 1K7

Grant B. Moffat

Tel: 416-304-0599 Fax: 416-304-1313 Email: gmoffat@tgf.ca

Alana Shepherd

Tel: 416-304-0597 Fax: 416.304.1313 Email: ashepherd@tgf.ca

Lawyers for National Bank of Canada

AND TO:

BLAKE, CASSELS & GRAYDON LLP

Commerce Court West 199 Bay Street, Suite 4000 Toronto, ON M5L 1A9

Steven J. Weisz

Tel: 416-863-2616 Fax: 416-863-2653

Email: steven.weisz@blakes.com

Ian Binnie

Tel: 416-863-3250 Fax: 416-863-2653

Email: ian.binnie@blakes.com

Marc Flynn

Tel: 416-863-2685 Fax: 416.863.2653

Email: marc.flynn@blakes.com

Lawyers for Golub Capital Incorporated

AND TO:

MILLER THOMSON LLP

One London Place 255 Queens Avenue, Suite 2010 London, ON N6A 5R8

Alissa Mitchell

Tel: 519-931-3510 Fax: 519-858-8511

Email: amitchell@millerthomson.com

Lawyers for GoodLife Fitness Centres Inc.

AND TO:

SISKINDS

680 Waterloo Street London, ON N6A 3V8

Henry Berg

Tel: 519-660-7786 Fax: 519-660-7787

Email: henry.berg@siskinds.com

Lawyers for GoodLife Fitness Centres Inc.

AND TO:

ALVAREZ & MARSAL CANADA INC.

Royal Bank Plaza South Tower 200 Bay Street, Suite 2900 Toronto, ON M5J 2J1

Alan J. Hutchens

Tel: 416-847-5159 Fax: 416-847-5201

Email: ahutchens@alvarezandmarsal.com

Greg A. Karpel

Tel: 416-847-5170 Fax: 416-847-5201

Email: gkarpel@alvarezandmarsal.com

AND TO: BORDEN LADNER GERVAIS LLP

Scotia Plaza

40 King Street West Toronto, ON M5H 3Y4

Roger Jaipargas

Tel: 416-367-6266 Fax: 416-361-7067

Email: rjaipargas@blg.com

Lawyers for 2079843 Ontario Inc., 2044922 Ontario Ltd. and 2125879 Ontario

Inc.

AND TO: BERKOW, COHEN LLP

Barristers

141 Adelaide Street West, Suite 400

Toronto, ON M5H 3L5

Alexandra Lev-Farrell

Tel: 416-364-4900 Fax: 416-364-3865

Email: alev-farrell@berkowcohen.com

Lawyers for Bentall Kennedy (Canada) LP

AND TO: **EXTREME FITNESS, INC.**

8281 Yonge Street

Thornhill, ON L3T 2C7

AND TO: **EXTREME FITNESS HOLDING CORP.**

c/o Falconhead Capital LLC

450 Park Avenue #3 New York, NY 10022

AND TO: EXTREME FITNESS ULC

c/o Golub Capital Incorporated 551 Madison Avenue, Sixth Floor

New York, NY 10022

AND TO: ROYAL BANK OF CANADA

180 Wellington Street West, 3rd Floor

Toronto, ON M5J 1J1

AND TO: LIFE FITNESS INTERNATIONAL SALES, INC.

5100 North River Road Schiller Park, IL 60176 AND TO: HEFFNER AUTO FINANCE CORP.

3121 King Street East Kitchener, ON N2A 1B1

AND TO: HEFFNER AUTO SALES AND LEASING INC.

3121 King Street East Kitchener, ON N2A 1B1

AND TO: HEFFNER LEASING LIMITED

3121 King Street East Kitchener, ON N2A 1B1

AND TO: COINAMATIC COMMERCIAL LAUNDRY INC.

301 Matheson Boulevard West Mississauga, ON L5R 3G3

AND TO: INDCOM LEASING INC.

5061 Ure Street

Oldcastle, ON NOR 1L0

AND TO: ESSEX CAPITAL LEASING CORP.

3280 Devon Drive Windsor, ON N8X 4L4

AND TO: CLE LEASING ENTERPRISES LTD.

3390 South Service Road, 2nd Level

Burlington, ON L7N 3J5

AND TO: **DSM LEASING LTD.**

1300 Bay Street, Suite 400 Toronto, ON M5R 3K8

AND TO: ENERCARE SOLUTIONS LIMITED PARTNERSHIP

2 East Beaver Creek Road, Building 2

Richmond Hill, ON L4B 2N3

AND TO: DELL FINANCIAL SERVICES CANADA LIMITED

155 Gordon Baker Road, Suite 501 North York, ON M2H 3N5

AND TO: BMW CANADA INC.

50 Ultimate Drive

Richmond Hill, ON L4S 0C8

AND TO: DE LAGE LANDEN FINANCIAL SERVICES CANADA INC.

100-1235 North Service Road West

Oakville, ON L6M 2W2

AND TO: XEROX FINANCIAL SERVICES CANADA LTD.

c/o Xerox Canada Ltd. 33 Bloor Street East Toronto, ON M4W 3H1

Stephanie Grace

Tel: (416) 413-2805 Fax: (416) 972-5530

Email: stephanie.grace@xerox.com

AND TO: **DEPARTMENT OF JUSTICE**

The Exchange Tower

130 King Street West, Suite 3400

Toronto, ON M5X 1K6

Diane Winters

Tel: (416) 973-3172 Fax: (416) 973-0810

Email: diane.winters@justice.gc.ca

AND TO: HER MAJESTY THE QUEEN IN RIGHT OF THE

PROVINCE OF ONTARIO AS REPRESENTED BY

THE MINISTER OF FINANCE

(Income Tax, PST)

PO Box 620

33 King Street West, 6th Floor

Oshawa, ON L1H 8E9

Kevin J. O'Hara

Email: kevin.ohara@ontario.ca

COURTESY COPIES

Morry Offman

Email: morryoffman@msn.com

Steve DaCosta

Email: stevedacosta@rogers.blackberry.net

14068332.2

INDEX

ONTARIO SUPERIOR COURT OF JUSTICE COMMERCIAL LIST

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF EXTREME FITNESS, INC.

APPLICATION UNDER THE *COMPANIES' CREDITORS ARRANGEMENT ACT*, R.S.C. 1985, c. C-36, AS AMENDED

TABLE OF CONTENTS

	TAB NO.
Notice of Motion	1
Draft Order	2
Affidavit of Alan Hutchens sworn February 26, 2013	3
Exhibit "A" – Affidavit of Alan Hutchens sworn February 7, 2013	A
Exhibit "B" – Form of KERP	В

TAB 1

ONTARIO SUPERIOR COURT OF JUSTICE COMMERCIAL LIST

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF EXTREME FITNESS, INC.

APPLICATION UNDER THE *COMPANIES' CREDITORS ARRANGEMENT ACT*, R.S.C. 1985, c. C-36, AS AMENDED

NOTICE OF MOTION (returnable March 7, 2013)

Extreme Fitness, Inc. (the "Applicant") will make a motion to a judge presiding over the Commercial List on Thursday, March 7, 2013 at 10:00 a.m., or as soon after that time as the motion can be heard, at 330 University Avenue, Toronto, Ontario.

PROPOSED METHOD OF HEARING: The motion is to be heard orally.

- 1. **THE MOTION IS FOR** an Order, among other things:
 - (a) abridging the time for service and filing of this notice of motion and the motion record and dispensing with further service thereof;
 - (b) extending the Stay Period (as defined in the Initial Order of the Honourable Mr. Justice Campbell granted on February 7, 2013 in these proceedings (the "Initial Order")) to and including April 5, 2013;
 - (c) approving the key employee retention plan (the "KERP") offered by the Applicant to certain employees deemed critical to complete the proposed transaction with GoodLife Fitness Centres Inc. ("GoodLife");

- (d) approving the First Report of FTI Consulting Canada Inc., in its capacity as the Court-appointed monitor of the Applicant (in such capacity, the "Monitor"), dated February 26, 2013 (the "First Report"), and approving the actions of the Monitor described therein;
- (e) sealing Confidential Appendix "A" to the First Report until further order of this Court; and
- (f) such further and other relief as counsel may advise and this Court may permit.

2. THE GROUNDS FOR THE MOTION ARE:

- (a) the Applicant is a leading operator of fitness clubs in the greater Toronto area and surrounding region;
- (b) on February 7, 2013, the Applicant made an application under the *Companies' Creditors Arrangement Act*, R.S.C. 1985, c. C-36, as amended (the "**CCAA**"), seeking court protection from its creditors, which protection was granted pursuant to the Initial Order;
- (c) prior to the Initial Order, the Applicant entered into a Letter of Intent with GoodLife dated January 18, 2013 (the "LOI") under which the Applicant agreed to sell, and GoodLife agreed to purchase, substantially all of the Applicant's assets, properties and undertakings subject to, among other things, the execution of a binding asset purchase agreement (the "APA") by no later than March 18, 2013;
- (d) the Applicant and GoodLife are working diligently towards satisfying the conditions set out in the LOI and negotiating the form of the APA;
- (e) the sale transaction contemplated in the LOI must, according to its terms, close on or before March 31, 2013 or such other date as the parties thereto agree;

- once the conditions set out in the APA are satisfied and the form of the APA is settled, it is the Applicant's intention to return to Court to seek approval of the APA and, ultimately, distribute the realizations from the transaction to the Applicant's creditors entitled thereto in accordance with their priority;
- (g) pursuant to paragraph 14 of the Initial Order, the Stay Period expires on March 8, 2013;
- the Applicant requires an extension of the Stay Period to and including April 5,
 2013 in order to permit it to continue to work towards completing the proposed transaction with GoodLife;
- (i) the nine-week cash flow projection, reviewed with the Monitor and attached as Exhibit "R" to the Affidavit of Alan Hutchens sworn February 7, 2013, projects that the Applicant has sufficient funding to continue operating to and including April 5, 2013;
- (j) based on the information available, creditors of the Applicant will not be materially prejudiced by an extension of the Stay Period to and including April 5, 2013;
- (k) the Applicant has acted, and continues to act, in good faith and with due diligence, and circumstances exist that make granting an extension of the Stay Period to and including April 5, 2013 appropriate;
- (l) the Applicant offered or may offer rights under the KERP to a limited number of its key employees;
- (m) the KERP is necessary to ensure these key employees continue their employment with the Applicant while the Applicant works to complete the proposed transaction with GoodLife;

- (n) a sealing order is required because the unredacted copy of the KERP, which is attached as Confidential Appendix "A" to the First Report, contains individually identifiable personal and financial information;
- (o) the Monitor has filed with the Court its First Report outlining, among others things: (i) the actions of the Monitor since its appointment pursuant to the Initial Order; (ii) the Applicant's financial situation; and (iii) the KERP;
- (p) the Monitor supports the relief being sought by the Applicant;
- (q) the other grounds set out in the First Report;
- (r) section 11.02 of the CCAA and the inherent and equitable jurisdiction of this Court;
- (s) section 137 of the Courts of Justice Act, R.S.O. 1990, c. C.43, as amended;
- (t) rules 1.04, 2.03, 3.02, 16.08 and 37 of the *Rules of Civil Procedure*, R.R.O. 1990, Reg. 194, as amended; and
- (u) such further and other grounds as counsel may advise and this Court may permit.
- 3. **THE FOLLOWING DOCUMENTARY EVIDENCE** will be used at the hearing of the motion:
 - (a) the affidavit of Alan Hutchens sworn February 26, 2013;
 - (b) the First Report; and
 - (c) such further and other material as counsel may submit and this Court may permit.

Date: February 26, 2013

AIRD & BERLIS LLP

Barristers & Solicitors Brookfield Place 181 Bay Street, Suite 1800 Toronto, Ontario M5J 2T9

Steven L. Graff (LSUC # 31871B)

Tel: 416.865.7726 Fax: 416.863.1515

Email: sgraff@airdberlis.com

Ian Aversa (LSUC # 55449N)

Tel: 416.865.3082 Fax: 416.863.1515

Email: <u>iaversa@airdberlis.com</u>

James A. Desjardins (LSUC # 62493E)

Tel: 416.865.4641 Fax: 416.863.1515

Email: jdesjardins@airdberlis.com

Lawyers for Extreme Fitness, Inc.

TO: ATTACHED SERVICE LIST

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF EXTREME FITNESS, INC.

Court File No. CV-13-10000-00CL

ONTARIO SUPERIOR COURT OF JUSTICE **COMMERCIAL LIST**

Proceeding commenced at Toronto

NOTICE OF MOTION

AIRD & BERLIS LLP

Barristers and Solicitors **Brookfield Place** 181 Bay Street, Suite 1800 Toronto, Ontario M5J 2T9

Steven L. Graff (LSUC # 31871V)

Tel:

416.865.7726 416.863.1515

Email: sgraff@airdberlis.com

Ian Aversa (LSUC # 55449N)

Tel: Fax:

Fax:

416.865.3082 416.863.1515

Email: <u>iaversa@airdberlis.com</u>

James A. Desjardins (LSUC # 62493E)

Tel:

416.865.4641

Fax:

416.863.1515

Email: jdesjardins@airdberlis.com

Lawyers for Extreme Fitness, Inc.

TAB 2

ONTARIO SUPERIOR COURT OF JUSTICE COMMERCIAL LIST

THE HONOURABLE)	THURSDAY, THE 7 TH DAY
JUSTICE)	OF MARCH, 2013

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF EXTREME FITNESS, INC.

APPLICATION UNDER THE *COMPANIES' CREDITORS ARRANGEMENT ACT*, R.S.C. 1985, c. C-36, AS AMENDED

ORDER (Re: Stay Extension and KERP)

THIS MOTION, made by Extreme Fitness, Inc. (the "Applicant"), for an order, *inter alia*: (a) extending the Stay Period (as defined in the Initial Order of the Honourable Mr. Justice Campbell granted on February 7, 2013 in these proceedings (the "Initial Order")) to and including April 5, 2013; (b) approving the KERP (as such term is defined below); (c) approving the First Report of FTI Consulting Canada Inc., in its capacity as the Court-appointed monitor of the Applicant (in such capacity, the "Monitor") dated February 26, 2013 (the "First Report") and approving the actions of the Monitor described therein; and (d) sealing Confidential Appendix "A" to the First Report until further order of this Court, was heard this day at 330 University Avenue, Toronto, Ontario.

ON READING the affidavit of Alan Hutchens sworn February 26, 2013 and the exhibits thereto (the "**Hutchens Affidavit**") and the First Report, and on hearing the submissions of

counsel for the Applicant and counsel for the Monitor, no one appearing for any other person on the service list, although duly served as appears from the affidavit of Susy Moniz sworn February 26, 2013, filed,

- 1. **THIS COURT ORDERS** that the time for service and filing of the notice of motion and the motion record is hereby abridged and validated so that this motion is properly returnable today and hereby dispenses with further service thereof.
- 2. **THIS COURT ORDERS** that the Stay Period, as defined in paragraph 14 of the Initial Order, be and is hereby extended to and including April 5, 2013.
- 3. **THIS COURT ORDERS** that the Applicant's key employee retention plan (the "**KERP**"), which is described in the Hutchens Affidavit and appended in unredacted form as Confidential Appendix "A" to the First Report, be and is hereby approved and the Applicant is authorized and directed to make the payments contemplated thereunder should the employee become entitled thereto in accordance with the terms and conditions of the KERP.
- 4. **THIS COURT ORDERS** that the First Report and the actions of the Monitor described therein be and are hereby approved.
- 5. **THIS COURT ORDERS** that, subject to further order of this Court, Confidential Appendix "A" to the First Report shall be sealed, kept confidential and not form part of the public record, but rather shall be placed, separate and apart from all other contents of the Court file, in a sealed envelope attached to a notice that sets out the title of these proceedings and a statement that the contents are subject to a sealing order and shall only be opened upon further order of this Court.

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF EXTREME FITNESS, INC.

Court File No. CV-13-10000-00CL

ONTARIO SUPERIOR COURT OF JUSTICE COMMERCIAL LIST

Proceeding commenced at Toronto

ORDER (Re: Stay Extension and KERP)

AIRD & BERLIS LLP

Barristers and Solicitors Brookfield Place 181 Bay Street, Suite 1800 Toronto, Ontario M5J 2T9

Steven L. Graff (LSUC # 31871V)

Tel: 416.865.7726

Fax: 416.863.1515

Email: sgraff@airdberlis.com

Ian Aversa (LSUC # 55449N)

Tel: 416.865.3082 Fax: 416.863.1515

Email: <u>iaversa@airdberlis.com</u>

James A. Desjardins (LSUC # 62493E)

Tel: 416.865.4641 Fax: 416.863.1515

Email: jdesjardins@airdberlis.com

Lawyers for Extreme Fitness, Inc.

TAB 3

ONTARIO SUPERIOR COURT OF JUSTICE COMMERCIAL LIST

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF EXTREME FITNESS, INC.

APPLICATION UNDER THE *COMPANIES' CREDITORS ARRANGEMENT ACT*, R.S.C. 1985, c. C-36, AS AMENDED

AFFIDAVIT OF ALAN HUTCHENS

(sworn February 26, 2013)

I, Alan Hutchens, of the Town of Oakville, in the Province of Ontario, MAKE OATH AND SAY AS FOLLOWS:

1. I am the Interim Chief Financial Officer of Extreme Fitness, Inc. (the "Applicant"). As such, I have personal knowledge of the matters to which I hereinafter depose in this Affidavit. Where I do not have personal knowledge of the matters set out herein, I have stated the source of my information and, in all such cases, believe it to be true.

I. NATURE OF MOTION AND RELIEF SOUGHT

- 2. This Affidavit is sworn in support of a motion by the Applicant under the *Companies'* Creditors Arrangement Act, R.S.C. 1985, c. C-36, as amended (the "CCAA"), for an order, among other things:
 - (a) extending the Stay Period (as defined in the Initial Order of the Honourable Mr. Justice Campbell granted on February 7, 2013 in these proceedings (the "Initial Order")) to and including April 5, 2013;

- (b) approving the key employee retention plan (the "KERP") offered by the Applicant to certain employees determined critical to complete the proposed transaction with GoodLife Fitness Centres Inc. ("GoodLife");
- (c) approving the First Report (the "First Report") of FTI Consulting Canada Inc. ("FTI"), in its capacity as the Court-appointed monitor of the Applicant (in such capacity, the "Monitor") and approving the actions of the Monitor described therein; and
- (d) sealing Confidential Appendix "A" to the First Report until further order of this Court.

II. BACKGROUND

- 3. The Applicant is a leading operator of fitness clubs in the greater Toronto area and surrounding region.
- 4. On February 7, 2013, the Applicant made an application under the CCAA seeking court protection from its creditors, which protection was granted pursuant to the Initial Order.
- I swore an affidavit on February 7, 2013 (the "February 7 Affidavit") in support of the Initial Order, a copy of which (without exhibits) is attached as Exhibit "A" to this Affidavit. The February 7 Affidavit sets out the background of these CCAA proceedings, including the business of the Applicant and its financial difficulties, an overview of the Applicant's major stakeholders and the proposed sale of substantially all of the Applicant's assets, properties and undertakings to GoodLife.
- 6. Prior to the Initial Order, the Applicant entered into a Letter of Intent with GoodLife dated January 18, 2013 (the "LOI") under which the Applicant agreed to sell, and GoodLife agreed to purchase, substantially all of the Applicant's assets, properties and undertakings subject to, among other things, the execution of a binding asset purchase agreement (the "APA") by no later than March 18, 2013.
- 7. The Applicant and GoodLife are working diligently towards satisfying the conditions set out in the LOI and negotiating the form of the APA.

- 8. The sale transaction contemplated in the LOI must, according to its terms, close on or before March 31, 2013 or such other date as the parties thereto agree.
- 9. Once the conditions set out in the APA are satisfied and the form of the APA is settled, it is the Applicant's intention to return to Court to seek approval of the APA and, ultimately, distribute the realizations from the closing of the transaction to the Applicant's creditors entitled thereto in accordance with their priority.

III. THE STAY PERIOD

- 10. Pursuant to paragraph 14 of the Initial Order, the Stay Period expires on March 8, 2013.
- 11. The extension of the Stay Period to and including April 5, 2013 is necessary in order to provide stability to the Applicant's business while the Applicant, with the assistance of the Monitor, works diligently on completing the proposed transaction with GoodLife, which would maximize value for the benefit of the Applicant's stakeholders.
- 12. The nine-week cash flow projection, reviewed with the Monitor and attached as Exhibit "R" to the February 7 Affidavit, projects that the Applicant will have sufficient funding to continue operating to and including April 5, 2013.
- 13. Since the issuance of the Initial Order, the Applicant has acted, and continues to act, in good faith and with due diligence, and circumstances exist that make granting an extension of the Stay Period to and including April 5, 2013 appropriate.
- 14. I understand that the Monitor supports the motion to extend the Stay Period and the Applicant is unaware of any creditor who opposes this relief being granted. I do not believe that any creditor of the Applicant will suffer any material prejudice if the Stay Period is extended to and including April 5, 2013.

IV. THE KERP

15. In order to ensure the continued participation of certain key employees of the Applicant, the Applicant has offered or may offer a limited number of key employees rights under the KERP. A copy of the form of KERP with the personal information of each of the individuals

offered or that may be offered participation in the KERP (collectively, the "KERP Participants") reducted is attached as Exhibit "B" to this Affidavit. A copy of the unreducted KERP is attached as Confidential Appendix "A" to the First Report.

- 16. As a result of the Applicant's financial situation and commencement of the CCAA proceedings, the KERP Participants may be incentivized to seek alternative employment. The KERP provides appropriate incentives for the KERP Participants to remain in their current positions and also ensures that they are properly compensated for their critical assistance in the sale process and these CCAA proceedings.
- 17. Each of the KERP Participants will receive a single payment as incentive to continue their respective employment with the Applicant for the duration of the CCAA proceedings. Pursuant to the KERP, the KERP Participants will receive their respective cash payment due under the KERP immediately following closing of the transaction with GoodLife or such later date agreed to amongst the parties.
- 18. In order to receive payments under the KERP, the transaction with GoodLife must have closed and each of the KERP Participants cannot have resigned, been terminated with cause or have failed to perform his or her duties and responsibilities diligently, faithfully and honestly.
- 19. The list of the KERP Participants was formulated by the Applicant in consultation with its Board of Directors and the Monitor and was approved by the Board of Directors of the Applicant. It is the opinion of the Applicant's Board of Directors that all of the KERP Participants are critical to the Applicant and to these CCAA proceedings as they are experienced employees who have played significant roles in the initiatives taken to date, which have provided them with knowledge and information that is critical to the success of the sales process and these CCAA proceedings.
- 20. I understand that the Monitor and the Applicant's senior secured creditors, Golub Capital Incorporated, Falconhead Capital, LLC and National Bank of Canada, do not oppose the motion to approve the KERP.

21. The aggregate cash amount payable under the KERP is up to \$230,000. The Applicant, with the support of the Monitor, believes the amount of the proposed payments under the KERP is reasonable in the circumstances.

V. SEALING THE CONFIDENTIAL APPENDIX TO THE FIRST REPORT

- 22. Confidential Appendix "A" to the First Report contains individually identifiable personal and financial information of the KERP Participants. In order to protect the KERP Participants and to minimize disruption during these CCAA proceedings, the Applicant is seeking an order sealing Confidential Appendix "A" to the First Report until further order of this Court.
- 23. This Affidavit is sworn in support of the relief requested by the Applicant and for no other or improper purposes.

SWORN BEFORE ME at the City of)
Toronto, in the Province of Ontario,)
this 26 th day of February, 2013.)
1ab	3 Adutcheur
A commissioner of oaths, etc.) ALAN HUTCHENS
TAN ALGESA	

TAB "A"

Attached is Exhibit "A"

Referred to in the

Affidavit of Alan Hutchens

Sworn before me

this 26th day of February, 2013

Commissioner for taking Affidavits, etc

ONTARIO SUPERIOR COURT OF JUSTICE COMMERCIAL LIST

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF EXTREME FITNESS, INC.

APPLICATION UNDER THE *COMPANIES' CREDITORS ARRANGEMENT ACT*, R.S.C. 1985, c. C-36, AS AMENDED

AFFIDAVIT OF ALAN HUTCHENS

(sworn February 7, 2013)

I, Alan Hutchens, of the Town of Oakville, in the Province of Ontario, MAKE OATH AND SAY AS FOLLOWS:

1. I am the Interim Chief Financial Officer of Extreme Fitness, Inc. ("Extreme", the "Company" or the "Applicant"). As such, I have personal knowledge of the matters to which I hereinafter depose in this Affidavit. Where I do not have personal knowledge of the matters set out herein, I have stated the source of my information and, in all such cases, believe it to be true.

I. NATURE OF APPLICATION AND RELIEF SOUGHT

- 2. This Affidavit is sworn in support of an application by the Applicant under the Companies' Creditors Arrangement Act, R.S.C. 1985, c. C-36, as amended (the "CCAA"), for an order, among other things:
 - (a) staying all proceedings and remedies taken or which might be taken in respect of the Applicant or any of its property, except upon the leave of the Court being granted, or as otherwise provided;
 - (b) authorizing the Applicant to prepare and file with the Court a plan of compromise or arrangement with its creditors;

- (c) appointing FTI Consulting Canada Inc. ("FTI") as monitor of the Applicant (in such capacity, the "Monitor");
- (d) authorizing debtor-in-possession ("DIP") financing for the Applicant;
- (e) authorizing an administration charge (the "Administration Charge") over the assets of the Applicant to the benefit of the Monitor, Monitor's counsel, the Applicant's counsel and Alvarez & Marsal Canada ULC ("A&M") in its capacity as the Applicant's financial advisor (in such capacity, the "Advisor") and in its capacity as the Applicant's Interim Chief Financial Officer and Interim Controller (in such capacities, the "Interim Officers") to secure their fees and disbursements; and
- (f) indemnifying the Applicant's directors, officers and Interim Officers for obligations and liabilities they may incur as directors and officers of the Applicant after the commencement of the CCAA proceedings and authorizing a charge over the assets of the Applicant as security for such indemnity.
- 3. The principal objectives of this proceeding are: (i) to ensure the ongoing operations of Extreme; (ii) to ensure the Company has the necessary availability of working capital funds to maximize the ongoing business of Extreme for the benefit of its stakeholders; and (iii) to complete a sale and transfer of substantially all of Extreme's assets and business as a going concern.
- 4. In connection with the potential sale of Extreme's assets and business, Extreme entered into a letter of intent with GoodLife Fitness Centres Inc. ("GoodLife"). The transaction is subject to the satisfaction of certain conditions, as described in greater detail below, and contemplates the completion of a transaction by March 31, 2013. The proposed transaction would involve the retention of most of Extreme's staff.
- 5. The anticipated scenario in this proceeding is a going concern sale of the Applicant's fitness facilities to GoodLife as set out herein. However, there is also the possibility that there could be a restructuring of the Applicant's business. Protection under the CCAA will allow for a

sale to happen, if possible, under the supervision of the Court for the benefit of all stakeholders and, if necessary, will also allow for the prospect of a restructuring.

II. BACKGROUND OF THE APPLICANT AND ITS BUSINESS

- 6. The Applicant is a privately held corporation formed by articles of amalgamation under the laws of the Province of Alberta on June 16, 2006. The Applicant is registered to carry on business in the Province of Ontario and all of its assets are located in Ontario. A copy of a corporation information report for Extreme is attached as **Exhibit "A"** to this Affidavit.
- 7. Through acquisitions and greenfield expansions, Extreme currently operates 13 fitness facilities in the GTA and surrounding region with approximately 57,500 members.
- 8. The Applicant's ownership structure as at October, 2012 is set out in the organizational chart, attached as **Exhibit** "B" to this Affidavit. On June 15, 2006, Falconhead Capital, LLC ("Falconhead"), a New York based private equity firm, purchased the Extreme business which, at the time, operated four fitness facilities in the greater Toronto area (the "GTA"). Falconhead is the Applicant's largest shareholder, directly or indirectly holding approximately 80% of the outstanding share capital of the Company.

9. As of the date of this Affidavit:

- (a) the Applicant's directors are David Gubbay, Darko Pajovic and Taso Pappas (collectively, the "Directors"); and
- the Applicant's officers are Taso Pappas, President, Alan Hutchens, Interim Chief Financial Officer and Greg Karpel, Interim Controller (collectively, the "Officers"). Messrs. Hutchens and Karpel were appointed as Interim CFO and Interim Controller, respectively, effective May 1, 2012, pursuant to an engagement letter between the Applicant and A&M of even date.
- 10. The Applicant's former CFO and former Controller were placed on administrative leave effective April 26, 2012. The Applicant's former CEO resigned effective June 8, 2012. On the same date, Taso Pappas was appointed President of the Applicant.

- 11. DBP Maintenance ("**DBP**") is an independent contractor owned by, among others, Darko Pajovic. DBP currently provides janitorial and general maintenance services to Extreme's 13 fitness facilities.
- 12. The Applicant's revenues are comprised primarily of membership and personal training fees. The Applicant operates its 13 fitness facilities from the following leased locations:
 - (a) 80 Bloor Street West, Toronto ("Bloor");
 - (b) 3495 Lawrence Avenue East, Scarborough ("Cedarbrae");
 - (c) 635 Danforth Avenue, Toronto ("Danforth");
 - (d) 1521 Yonge Street, Toronto ("Delisle");
 - (e) 319 Yonge Street, Toronto ("Dundas");
 - (f) 110 Eglinton Avenue East, Toronto ("Dunfield");
 - (g) 90 Interchange Way, Vaughan ("Interchange");
 - (h) 4950 Yonge Street, Toronto ("North York");
 - (i) 1755 Pickering Parkway, Pickering ("Pickering");
 - (j) 267 Richmond Street West, Toronto ("Richmond");
 - (k) 8281 Yonge Street, Thornhill ("Thornhill");
 - (1) 111 Wellington Street West, Toronto ("Wellington"); and
 - (m) 75 Consumers Drive, Whitby ("Whitby").
- 13. The Applicant's registered office is 600, 12220 Stony Plain Road, Edmonton, Alberta. Its head office is located at 8281 Yonge Street, Thornhill, Ontario.
- 14. The Applicant has a 75% interest in the share capital of Halsa Studio Inc. ("Halsa"), a corporation incorporated pursuant to the laws of the Province of Ontario. Halsa previously

operated as a laser hair removal clinic at the Thornhill location. Halsa ceased operations on or about 2002.

- 15. The Applicant also has a 51% interest in the share capital of Juice (Whitby) Inc. ("Juice"), a corporation incorporated pursuant to the laws of the Province of Ontario. Juice previously operated as a juice bar located at the Whitby location. Juice ceased operations on or about 2007.
- 16. Nutrition (Whitby) Inc. ("Nutrition"), a corporation incorporated pursuant to the laws of the Province of Ontario, is a wholly-owned subsidiary of the Applicant. Nutrition previously operated as a nutritional supplements retailer at the Whitby location. Nutrition ceased operations on or about 2007.
- 17. As of the date of this Affidavit, none of Halsa, Juice and Nutrition have any material assets and are dormant companies. Accordingly, it is not currently contemplated that Halsa, Juice or Nutrition will be applicants in these proceedings.

III. THE APPLICANT'S FINANCIAL SITUATION

- 18. In early April, 2012, Extreme's former CEO became aware that the Company was experiencing liquidity difficulties and that certain discrepancies and irregularities existed in the Company's books and records. Accordingly, the Applicant took immediate steps to investigate the situation by, among other things, engaging A&M on April 9, 2012, to provide consulting services in connection with, among other things, efforts to improve the Company's financial and operating performance and to assist in evaluating difficulties with the Company's accounting, financial and operating reporting.
- 19. In mid-April, 2012, in order to address the Company's liquidity needs, certain of its stakeholders, with the cooperation of National Bank of Canada (the Applicant's senior secured lender), extended the Applicant a priority credit facility, as further detailed below.
- 20. The Company and A&M worked throughout April and May, 2012 to identify, review and assess the impact of the discrepancies and irregularities that existed in the Company's books and records. As this work progressed, it became evident that the Company's financial statements for

the fiscal years ending December 31, 2010 and 2011, and its monthly financial statements for January to April, 2012 required restatement. The primary financial statement items that had been misstated, included, but were not limited to:

- (a) personal training revenue, accounts receivable and deferred revenue;
- (b) allowance for doubtful accounts;
- (c) membership revenues; and
- (d) GST/HST liabilities.
- 21. The financial statement restatement work was concluded in mid-June, 2012 which entailed, but was not limited to:
 - (a) restatement of the Applicant's financial statements for the fiscal years ending December 31, 2010 and December 31, 2011 and its balance sheet as at December 31, 2009;
 - (b) reconciliation of the Applicant's personal training records for fiscal years 2009 to 2011;
 - (c) recalculation and restatement of the Applicant's bad debt expense for fiscal years 2010 and 2011;
 - (d) filing the Applicant's amended 2010 income tax return; and
 - (e) restating the Applicant's GST/HST liability in conjunction with the filing of amended returns under the Canada Revenue Agency's Voluntary Disclosures Program ("VDP"), as further described herein.
- 22. Attached hereto as Confidential Exhibit "C" to this Affidavit is a copy of the Applicant's unaudited financial statements for the fiscal year ended December 31, 2011 and copy of the Applicant's unaudited third-quarter financial statements for the period ended September 30, 2012 (the "2012 Q3 Financials"). The 2012 Q3 Financials reflect a loss from operations of

- \$7,072,813. The Applicant is requesting a sealing of this exhibit as it contains commercially sensitive information, the release of which could prejudice the stakeholders of the Company.
- 23. The Applicant's liabilities total approximately \$57 million, \$44 million of which are secured (including capital lease obligations).

IV. STAKEHOLDERS

(a) National Bank of Canada

- 24. The Applicant and National Bank of Canada ("National Bank") are parties to a credit agreement dated May 20, 2011 (the "National Bank Credit Agreement"), pursuant to which National Bank agreed to provide a revolving term credit facility in the principal amount of \$3,000,000, a non-revolving term loan facility in the principal amount of \$15,000,000, a non-revolving term loan facility in the principal amount of \$7,000,000 and a Business MasterCard facility in the principal amount of \$500,000 (collectively, the "National Bank Facilities"). A copy of the National Bank Credit Agreement is attached as Exhibit "D" to this Affidavit.
- 25. The Applicant executed and delivered a general security agreement in favour of National Bank dated May 20, 2011 (the "National Bank GSA"), registration in respect of which was made pursuant to the *Personal Property Security Act* (Ontario) (the "PPSA") on March 25, 2011, pursuant to financing statement number 20110325 0910 1862 5333 and reference file number 668533329. A copy of the National Bank GSA is attached as Exhibit "E" to this Affidavit.
- 26. As further security to support the National Bank Credit Agreement, the Applicant executed and delivered a securities pledge agreement in favour of National Bank (the "National Bank SPA") and a fixed and floating charged debenture in the principal amount of \$50,000,000 (the "National Bank Debenture").
- 27. The Applicant was in default of certain of its obligations under the National Bank Credit Agreement and, accordingly, entered into a forbearance letter agreement with National Bank dated April 18, 2012 (as amended, the "National Bank Forbearance Agreement"). The National Bank Forbearance Agreement operated to forbear enforcement of National Bank's security until October 31, 2012, conditional on certain terms and conditions as set out in the

National Bank Forbearance Agreement. Through a series of extensions to the National Bank Forbearance Agreement, the forbearance date was extended to January 31, 2013. A copy of the National Bank Forbearance Agreement is attached as **Exhibit "F"** to this Affidavit.

28. The total indebtedness of the Applicant to National Bank outstanding as at the date hereof is approximately \$18,734,943, including a \$300,000 letter of credit provided by National Bank as security for the Applicant's lease of the Interchange location.

(b) Golub Capital Incorporated

- 29. The Applicant and Golub Capital Incorporated ("Golub"), as agent for the benefit of itself and the lenders described in the agreement, are parties to an amended and restated credit agreement dated May 20, 2011 (the "Golub Credit Agreement"), pursuant to which Golub agreed to provide a term facility to the Applicant in the principal amount of \$16,500,000 (the "Golub Facility"). A copy of the Golub Credit Agreement is attached as Exhibit "G" to this Affidavit.
- 30. The Applicant executed and delivered a general security agreement in favour of Golub (the "Golub GSA"), registration in respect of which was made pursuant to the PPSA on June 5, 2006, pursuant to financing statement number 20060605 1112 1862 3005 and reference file number 625817394, as amended by financing statement numbers 20110426 0803 1862 7632 and 20110513 1051 1862 9118. This registration has been postponed by operation of financing statement number 20110511 0950 1862 8866 in favour of National Bank's PPSA registration against the Applicant under financing statement number 20110325 0910 1862 5333 and reference number 668533329. A copy of the Golub GSA is attached as Exhibit "H" to this Affidavit.
- 31. The Applicant was in default of certain of its obligations under the Golub Credit Agreement and, accordingly, executed a forbearance letter agreement with Golub, as agent for the benefit of itself and the lenders described therein, dated April 18, 2012 (as amended, the "Golub Forbearance Agreement"). The Golub Forbearance Agreement operated to forbear enforcement of Golub's security to October 31, 2012, conditional on certain terms and conditions substantively similar to those set out in the National Bank Forbearance Agreement.

Through a series of extensions to the Golub Forbearance Agreement, the forbearance date was extended to February 15, 2013. A copy of the Golub Forbearance Agreement is attached as **Exhibit "I"** to this Affidavit.

32. The total indebtedness of the Applicant to Golub under the Golub Credit Agreement outstanding as at December 31, 2012 is approximately USD\$18,728,587, including amounts owing for accrued interest.

Priority Credit Facility

- As stated above, in order to address its liquidity difficulties, the Applicant entered into a priority credit facility agreement with Golub, as agent for the benefit of itself and the lenders described therein (the "Priority Lenders"), dated April 18, 2012 (as amended, the "Priority Credit Agreement"), under which the Priority Lenders agreed to provide a credit facility in the principal amount of USD\$6,000,000, to be increased up to a maximum amount of USD\$8,000,000 at the discretion of the Priority Lenders. The Priority Credit Agreement was provided to the Applicant expressly to provide liquidity sufficient to satisfy certain of its payroll and other operating expenses pursuant to approved cash flow statements. As of the date of this Affidavit, the Applicant has drawn the aggregate of USD\$8,000,000 under the Priority Credit Agreement. A copy of the Priority Credit Agreement is attached as Exhibit "J" to this Affidavit.
- 34. The Applicant executed and delivered, as an acknowledgment party, an intercreditor agreement between Golub, in its joint capacities as agent for itself and on behalf of each of the senior creditors and junior creditors (as defined therein) dated April 18, 2012 (the "Golub Intercreditor"), under which the Applicant's obligations to Golub and the junior creditors under the Golub Credit Agreement were subordinated in favour of those of Golub and the senior creditors under the Priority Credit Agreement up to an amount equal to USD\$8,000,000, plus interest and costs. A copy of the Golub Intercreditor is attached as Exhibit "K" to this Affidavit.
- 35. The Applicant executed and delivered, as an acknowledgment party, an intercreditor agreement between Golub, as agent for and on behalf of the senior creditors (as defined therein), and National Bank, as agent for and on behalf of the junior creditors (as defined therein), dated April 18, 2012 (the "National Bank / Golub Intercreditor"), under which the Applicant's

obligations to National Bank and the junior creditors under the National Bank Credit Agreement were subordinated in favour of those of Golub and the senior creditors under the Priority Credit Agreement up to an amount equal to USD\$8,000,000, plus interest and costs. A copy of the National Bank / Golub Intercreditor is attached as **Exhibit "L"** to this Affidavit.

36. Other than the creditors described above and RBC (as defined and described below), I am not aware of any other creditors with general security over the Applicant's assets.

(c) Other Secured Creditors

- 37. Each of CIT Financial Ltd., Life Fitness International Sales, Inc., Heffner Leasing Limited, Heffner Auto Sales and Leasing Inc., Heffner Auto Finance Corp., Coinamatic Commercial Laundry Inc., Indcom Leasing Inc., Essex Capital Leasing Corp., CLE Leasing Enterprises Ltd., DSM Leasing Ltd., Enercare Solutions Limited Partnership, Dell Financial Services Canada Limited, BMW Canada Inc. and De Lage Laden Financial Services Canada Inc. have made PPSA security registrations against the Applicant in respect to specific leased equipment and motor vehicles, as applicable.
- 38. A summary of PPSA registrations made against the Applicant is attached as **Exhibit "M"** to this Affidavit.
- (d) Cash Management System / Payment Processors: National Bank of Canada, Royal Bank of Canada and Chase Paymentech Solutions
- 39. The Applicant maintains the following bank accounts:
 - (a) two accounts with its primary operating bank, National Bank, being one Canadian dollar account and one U.S. dollar account (together, the "National Bank Accounts"); and
 - (b) 14 accounts with Royal Bank of Canada ("RBC"), being one account for each of the Applicant's 13 fitness facilities and one master account (collectively, the "RBC Bank Accounts").

- 40. The Canadian dollar National Bank account (the "CAD National Bank Account") is the Applicant's primary operating account where Visa and Master Card credit card payments and Interac direct deposit payments made in favour of the Applicant are deposited. Approximately 76.5% of the Company's aggregate cash receipts are deposited into the CAD National Bank Account, including cash and cheque payments received directly at the Applicant's 13 fitness facilities and delivered to the Company's head office for deposit. The Company utilizes the cash in the CAD National Bank Account to fund its payroll and to pay all of its landlord, supplier and other Canadian dollar obligations. The U.S. dollar National Bank account (the "USD National Bank Account") is used periodically to pay the Applicant's U.S. dollar obligations. Funds are electronically transferred by management of the Applicant from the CAD National Bank Account to the USD National Bank Account on an as-needed basis.
- 41. The RBC Bank Accounts are the Applicant's secondary operating accounts where preauthorized debits ("PADs") and American Express credit card payments made in favour of the
 Applicant are deposited. Approximately 23.5% of the Company's aggregate cash receipts are
 deposited into the RBC Bank Accounts. The funds held in the RBC Bank Accounts are
 periodically aggregated into the RBC master account and subsequently transferred at the request
 of management of the Applicant from the RBC master account to the CAD National Bank
 Account on an as-needed basis. The Applicant does not make any other disbursements to any
 other parties from the RBC Bank Accounts.
- 42. As security for its services and the obligations of the Applicant under its agreement with RBC, the Company is required to maintain a minimum aggregate cash balance in its RBC accounts of \$500,000. RBC has a PPSA registration against the Applicant by way of financing statement number 20080709 1945 1531 7923 and reference file number 646777251 over inventory, equipment, accounts, other and motor-vehicle.
- 43. The Applicant also has an existing agreement with Chase Paymentech Solutions, for itself and on behalf of The Bank of Nova Scotia and First Data Loan Company, Canada (collectively, "Paymentech"), dated February 2, 2011 (the "Paymentech Agreement"), pursuant to which Paymentech provides processing services for Visa and Master Card credit card payments and Interac direct deposit payments made in favour of the Applicant. Paymentech

currently processes approximately 70% of all cash receipts of the Company. As security for its services and the obligations of the Applicant under the Paymentech Agreement, the Applicant has provided to Paymentech a cash deposit in an amount of \$900,000. A copy of the Paymentech Agreement (without schedules) is attached as **Exhibit "N"** to this Affidavit.

(e) Landlords

- 44. The Applicant has existing lease agreements with the following landlords:
 - (a) Krugarand Corporation, in respect to the Bloor location;
 - (b) First Capital (Cedarbrae) Corporation, in respect to the Cedarbrae location;
 - (c) 1079268 Ontario Inc., in respect to the Danforth location;
 - (d) 1521 Yonge Street Limited, in respect to the Delisle location;
 - (e) 10 Dundas Street Ltd., in respect to the Dundas location;
 - (f) 110 Eglinton Avenue East Inc., in respect to the Dunfield location;
 - (g) 2748355 Canada Inc., in respect to the Interchange location;
 - (h) Redbourne Madison Property Inc. and Redbourne Madison LP Inc., in respect to the North York location;
 - (i) Pickering Brock Centre Inc., in respect to the Pickering location;
 - (j) Festival Hall Developments Inc., in respect to the Richmond location;
 - (k) 2079843 Ontario Inc. and 2044922 Ontario Ltd., in respect to the Thornhill location and corresponding parking lot lease;
 - (l) 2125879 Ontario Inc., in respect to the Wellington location; and
 - (m) Whitby Entertainment Holdings Inc., in respect to the Whitby location.

(f) Government of Canada / Canada Revenue Agency

- 45. On April 23, 2012, the Company's legal counsel wrote to the CRA to initiate a voluntary disclosure under CRA's VDP relating to under reported GST/HST collections and overstated input tax credits for fiscal years 2009, 2010 and 2011. In a letter dated May 10, 2012, CRA assigned a VDP case number to Extreme and confirmed that the effective date of the voluntary disclosure was April 23, 2012.
- 46. On July 20, 2012, the Company's legal counsel wrote to CRA to submit amended monthly GST/HST returns prepared by the Company for fiscal years 2009, 2010 and 2011. The amended returns show an aggregate GST/HST liability for those years of approximately \$3.4 million, subject to assessment by CRA. In addition, while the Company did not file amended returns for January and February, 2012, the combined liability of approximately \$624,000 for those months has not been paid to CRA.
- 47. The Company received Notices of Re-Assessment (the "NORAs") from CRA dated January 11, 2013, which delineated the Applicant's HST obligations flowing from the amended tax returns filed under the VDP. The aggregate HST liability owing pursuant to the NORAs is \$4,548,819, including the above-noted liabilities for January and February, 2012 and interest and penalties of \$369,845.

(g) Employees

- 48. The Applicant presently employs approximately 160 full-time employees, 700 part-time employees, and 30 independent contractors in Ontario. The 30 independent contractors provide services related to group fitness classes at each of the Applicant's 13 fitness facilities. The Applicant's employees are not unionized and do not have a collective bargaining agent. Wages and benefits total approximately \$1,700,000 per month.
- 49. Based on the Applicant's current cash position, its pro-forma cash flows and its access to the DIP Credit Facility (as defined herein), it has sufficient cash to continue to pay wages to its remaining employees, contractors and its other obligations arising post-filing until the completion of the proposed sale transaction or restructuring.

- 50. As of the date of this Affidavit, all source deductions related to the Applicant's employees were current, including, without limitation, income tax withholdings, employee health tax, worker's compensation, Canada Pension Plan and employment insurance.
- 51. The Applicant has no pension plans.

ARPANIAN MARKATAN KARAMANAN MARKATAN PERMERAN BARAMAN MENGANAN MENGANAN MENGAN MENGAN MENGAN MENGAN PERMERAN P

(h) Trade Creditors

52. As at February 5, 2013, the Applicant's other unsecured liabilities, including trade debt, totalled approximately \$850,000, which amount does not include outstanding February rent payments of approximately \$890,000. Since the Applicant's business does not require significant consumable supplies or services, its trade creditor debt is generally small and is usually satisfied in the ordinary course of business.

V. PRIOR MARKETING AND SALE PROCESS

- 53. On July 4, 2012, the Company engaged Integrity Square LLC ("ISQ"), a specialty financial advisory firm based in New York that focuses on the fitness and wellness sector, to provide financial advisory services with respect to a sale of the Company or certain of its 13 fitness facilities.
- 54. Commencing in mid-August, 2012, ISQ contacted numerous potential purchasers that either already had operations in the fitness facility sector or that ISQ believed would have interest in Extreme. Of these parties, several executed non-disclosure agreements and received the confidential information memorandum prepared by ISQ, which memorandum described Extreme's business.
- 55. Several parties subsequently accessed the confidential electronic data room established to assist with due diligence. October 10, 2012 was set as the date for potential purchasers to submit written non-binding indications of interest that were to include, among other things, information regarding purchase price, form of consideration, financing sources and due diligence requirements.
- 56. The Applicant and ISQ concluded that the potential realizations from the offers generated by the solicitation process described above were insufficient and, accordingly, no offers were

accepted. A financial summary of the offers tendered under the ISQ sale process is attached hereto as **Confidential Exhibit "O"**. The Applicant is requesting a sealing of this exhibit as it contains commercially sensitive information, the release of which could prejudice the stakeholders of the Company.

VI. SALE UNDER CCAA PROTECTION

- 57. Based on the information set out above and attached hereto, the Applicant is insolvent as the aggregate of its property is not, at a fair valuation, sufficient, or, if disposed of at a fairly conducted sale under legal process, would not be sufficient to enable payment of all its obligations, due and accruing due.
- 58. In addition, without the additional financing made available under the Priority Credit Agreement, the Applicant would be unable to meet its obligations as they fell due.
- 59. In order for the Applicant to ensure the best possible recovery for its stakeholders, including, without limitation, its creditors, employees, customers and landlords, the Applicant has determined that a sale of its business is required.
- 60. On January 18, 2013, the Applicant entered into a letter of intent (the "LOI") with GoodLife. A copy of the LOI is attached hereto as Confidential Exhibit "P". The Applicant is requesting a sealing of this exhibit as it contains confidential, competitively sensitive information that, if disclosed, could harm the Applicant and its stakeholders. The LOI contemplates the sale of substantially all of the Applicant's assets for an aggregate amount greater than any one or more of the other offers proffered under the ISQ sales process and maximizes value for all stakeholders.
- 61. The sale transaction contemplated in the LOI must, according to its terms, close on or before March 31, 2013 or such other date as the parties thereto agree. Certain conditions precedent must be satisfied prior to the conclusion of the sale, including, but not limited to:
 - (a) GoodLife concluding its due diligence with respect to the Applicant on or before March 4, 2013;

- (b) the execution of a binding asset purchase agreement in respect of substantially all of the Applicant's assets (the "APA") by no later than March 18, 2013; and
- (c) approval of the APA by the Court.
- 62. Pursuant to the LOI, until the earlier of: (i) the date on which the APA is executed; and (ii) the date on which GoodLife terminates negotiations under the LOI, the Applicant, the Applicant's shareholders, National Bank and Golub are precluded from directly or indirectly soliciting or engaging in discussions or negotiations with any third party seeking to purchase the Applicant's assets.
- 63. The parties to the LOI are diligently working towards satisfying the conditions set out in the LOI and, to the extent that such conditions are satisfied, will enter into an APA, return to Court to seek approval of the APA and ultimately distribute the realizations from said transaction to the Applicant's creditors entitled thereto in accordance with their priority assuming the transaction closes.

VII. STAY OF PROCEEDINGS

- 64. A CCAA stay of proceeding is needed to ensure that the Applicant's business can be sold in an efficient and orderly way under the protection of the Court without the threat of proceedings or discontinuation of essential services. A stay of proceedings will restrain temporarily the exercise of rights and remedies under the various agreements to which the Applicant is a party, preserve the status quo, and restrain existing creditors from taking unfair advantage in the circumstances. Importantly, a stay of proceedings will allow the Applicant to fulfil its obligations related to GoodLife's due diligence review of the Applicant under the terms and conditions of the LOI with the view of ultimately entering into and completing the APA.
- 65. The Applicant believes that a stay of proceedings will not materially prejudice any of the existing creditors when compared to the consequences if a stay of proceedings is not granted. Golub, as agent for the benefit of itself and three lenders (collectively, in such capacity, the "DIP Lender") has agreed to provide the Applicant with the DIP Facility and has agreed to continue funding necessary post-filing expenses during the CCAA proceedings, the details of which are

set out below. I believe that the alternative to a stay of proceedings is the forced sale and/or liquidation of the Applicant and its assets.

VIII. THE PROPOSED MONITOR

- 66. FTI has been serving as a consultant to National Bank with respect to its lending arrangements with Extreme and has assisted the Applicant in preparing for this CCAA application, including reviewing the cash flow projections of the Applicant for the next 9 weeks, assuming the relief sought is granted (the "Cash Flow Projection"). The amounts set out in the Cash Flow Projection reflect, among other things, the minimum payments required to maintain the Applicant's business during the initial thirty day stay period and to the anticipated closing of a sale transaction, as well as professional fees. A copy of the Cash Flow Projection together with a report containing the prescribed representations of the Applicant regarding the preparation of the Cash Flow Projection is attached as Exhibit "O" to this Affidavit.
- 67. Management believes that it is in the best interests of all stakeholders if this Court appoints FTI as the Court-appointed monitor of the Applicant. As a result of FTI's involvement with the Applicant and certain of its major stakeholders, including, but not limited to, National Bank, in advance of and in preparation for this filing, FTI has gained insight into the Applicant's business and will be in a position to perform the monitoring duties effectively and without delay.
- 68. FTI has consented to act as monitor of the Applicant in accordance with the requirements of the CCAA, subject to the Court's approval. A copy of FTI's consent is included in the Application Record in these proceedings.

IX. FINANCING DURING CCAA PROCEEDINGS

69. The DIP Lender will provide the Applicant with financing during these proceedings through a new credit facility (the "DIP Facility") allowing for one or more advances to a maximum amount of USD\$2,000,000 pursuant to a DIP Credit Agreement dated February 7, 2013 (the "DIP Credit Agreement"), a copy of the form of which is attached as Exhibit "R" to this Affidavit. The repayment date under the DIP Credit Agreement is the earlier of: (i) the date of demand by the DIP Lender; (ii) the date on which all or substantially all of the assets of the Applicant are sold; and (iii) March 31, 2013. The original scheduled repayment date of March

- 31, 2013 may be extended at the discretion of the DIP Lender. The Cash Flow Projection demonstrates that, with the funding available under the DIP Facility, the Applicant will have sufficient cash flow to fund the Applicant's operations for the initial 9 week period, the anticipated period to complete a sale transaction.
- 70. The Applicant has been offered the DIP Facility from certain of its existing lenders under the Priority Credit Agreement and on what the Applicant views as reasonable terms in the circumstances. In addition, National Bank has consented to the DIP Facility. As a result, the Applicant did not canvas the market for other potential lenders. Because this offer for the DIP Facility does not require any alteration of the Company's accounts, the Applicant believes that there was no commercial advantage to pursuing other possible providers of a DIP Facility. In addition, the DIP Lender is already familiar with Extreme's business and financial profile as well as its restructuring options. Any other offer from other lenders would require a great deal of time and expense to pursue, could require a new cash management system and would have to deal with the security granted in connection with the credit facilities provided by Golub and National Bank.
- 71. As provided in the DIP Credit Agreement, the DIP Facility is conditional on the Applicant obtaining, as part of the initial Order sought in these proceedings (the "Initial Order"), a charge in favour of the DIP Lender (the "DIP Charge") over all of the Applicant's assets, ranking first in priority to any existing security other than the Administration Charge and the D&O Charge (as defined below). The Service List includes all parties with a security interest registered under the PPSA.
- 72. The Applicant believes that the terms of the DIP Facility are favourable to it having regard to the circumstances and that the amount of the DIP Facility is necessary and reasonable in the circumstances to ensure the Applicant has a prudent and responsible level of liquidity to meet its post-filing obligations as they become due for the period of the initial stay and to complete the proposed sale. The Applicant will not be able to continue its operations or initiate going-concern sale efforts without access to the DIP Facility.

X. PAYMENTS DURING THE CCAA PROCEEDINGS

- 73. During the course of these CCAA proceedings, the Applicant intends to make payments for goods and services supplied post-filing in the ordinary course as set out in the Cash Flow Projection described above and as permitted by the Initial Order.
- 74. It is also contemplated by the Cash Flow Projection that: (a) employee wage obligations relating to active employment will be paid in the ordinary course, whether such obligations are incurred pre-filing or post-filing; and (b) outstanding and future amounts owing to independent contractors may be paid in the ordinary course, if in the opinion of the Company and the Monitor, the individual contractor is critical to Extreme's business and ongoing operations.
- 75. In addition, the Cash Flow Projection contemplates payment of scheduled interest payments under the Priority Credit Agreement.

XI. ADMINISTRATION CHARGE

- 76. The Applicant's legal counsel, the Monitor, the Monitor's legal counsel and A&M have indicated that their respective ongoing involvement is conditional upon the granting of an order under the CCAA which grants the Administration Charge on the Applicant's property, assets and undertaking in the maximum amount of \$500,000 to secure their professional fees and disbursements.
- 77. I believe that that the following factors support the granting of the Administration Charge:
 - (a) the beneficiaries of the Administration Charge will provide essential legal and financial advice and support to the Applicant throughout the CCAA proceedings;
 - (b) the roles of the Applicant's legal counsel, the Monitor, the Monitor's legal counsel and A&M are distinct and there is no anticipated unwarranted duplication; and
 - (c) the Administration Charge does not purport to prime any secured party who has not received notice of this motion.

78. Accordingly, I believe that this is an appropriate case in which to grant the Administration Charge. Each of the proposed beneficiaries of the Administration Charge will play a critical role in the Applicant's restructuring and proposed sale, and it is unlikely that the above-noted advisors will participate in these CCAA proceedings unless the Administration Charge is granted to secure their fees and disbursements.

XII. DIRECTORS' AND OFFICERS' CHARGE

- 79. The Directors, Officers and Interim Officers have indicated that their respective ongoing involvement is conditional upon the granting of an order under the CCAA which grants a charge on the Applicant's property in the maximum amount of \$2,880,000 (the "D&O Charge"), approximately equal to 4 weeks wages plus accrued vacation pay plus 2 months of estimated HST obligations, as security for the Applicant's indemnification for possible liabilities which may be incurred by such Directors, Officers and Interim Officers, which would rank second in priority behind the Administration Charge.
- 80. The Applicant maintains a Management Liability Insurance policy with Lloyd's Underwriters (the "Policy"). The Policy provides coverage to the Applicant, any subsidiary or joint-venture of the Applicant, the Directors and Officers, the Interim Officers and the retired directors and officers of the Applicant. The aggregate limit of liability coverage provided for under the Policy is \$5,000,000.
- 81. Management of the Applicant has made inquiries with the Applicant's current insurance broker and am advised that a comparable level of insurance coverage is not available through any other insurance provider at rates more favourable than those in place as of the date of this Affidavit.
- 82. The Policy contains several exclusions and limitations to the coverage it provides and there is a potential for there to be insufficient coverage in respect of the potential liabilities for which the Directors, Officers and Interim Officers may be found responsible.
- 83. The D&O Charge is required in order to provide a level of protection to the Directors, Officers and Interim Officers with respect to the possible liabilities imposed on individuals in their capacity as directors and officers of the Applicant. I believe that the request of the

Directors, Officers and Interim Officers to receive adequate protection in the form of the D&O Charge is fair and reasonable and advances the integral need of the Applicant to have fully functional, experienced and qualified advisors, board of directors and officers.

XIII. CONCLUSION

- 84. It is in the best interests of all stakeholders of the Applicant for this Court to grant the relief sought by the Applicant. It will allow the Applicant, with the support of the DIP Lender and the Monitor, to realize upon the business in a way that maximizes value for all stakeholders. I believe this is preferable to the Applicant's assets becoming subject to bankruptcy or receivership proceedings.
- 85. This Affidavit is sworn in support of the relief requested by the Applicant and for no other or improper purposes.

SWORN BEFORE ME at the City of
Toronto, in the Province of Ontario,
this 7th day of February, 2013.

A commissioner of oaths, etc.

IAN AVOSA

ALAN HUTCHENS

TAB "B"

Attached is Exhibit "B"

Referred to in the

Affidavit of Alan Hutchens

Sworn before me

this 26th day of February, 2013

JAN HARDH

Commissioner for taking Affidavits, etc

Extreme Fitness, Inc. Summary of Proposed KERP

			Accordance to	455	4	in macene
	\$	Constitution of the A			\$	
2 **		-3855				
			- In			
3	P r			•		
4 ***						44

Notes:

^{**} Denotes employees where their participation in the proposed KERP has not been finally determined. The Applicant may change the proposed participants and/or the proposed KERP amounts, in its discretion, subject to remaining within the aggregate maximum amount of \$230,000.

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF EXTREME FITNESS, INC.

Court File No. CV-13-10000-00CL

ONTARIO SUPERIOR COURT OF JUSTICE COMMERCIAL LIST

Proceeding commenced at Toronto

AFFIDAVIT OF ALAN HUTCHENS

AIRD & BERLIS LLP

Barristers and Solicitors
Brookfield Place
181 Bay Street, Suite 1800
Toronto, Ontario M5J 2T9

Steven L. Graff (LSUC # 31871V)

Tel: 416.865.7726 Fax: 416.863.1515

Email: sgraff@airdberlis.com

Ian Aversa (LSUC # 55449N)

Tel: 416.865.3082 Fax: 416.863.1515

Email: <u>iaversa@airdberlis.com</u>

James A. Desjardins (LSUC # 62493E)

Tel: 416.865.4641 Fax: 416.863.1515

Email: jdesjardins@airdberlis.com

Lawyers for Extreme Fitness, Inc.

IN THE MATTER OF THE COMPANIES' CREDITORS ARRANGEMENT ACT, R.S.C. 1985, c. C-36, AS AMENDED

AND IN THE MATTER OF A PLAN OF COMPROMISE OR ARRANGEMENT OF EXTREME FITNESS, INC.

Court File No. CV-13-10000-00CL

ONTARIO SUPERIOR COURT OF JUSTICE COMMERCIAL LIST

Proceeding commenced at Toronto

MOTION RECORD (returnable March 7, 2013)

AIRD & BERLIS LLP

Barristers and Solicitors Brookfield Place 181 Bay Street, Suite 1800 Toronto, Ontario M5J 2T9

Steven L. Graff (LSUC # 31871V)

Tel: 416.865.7726 Fax: 416.863.1515

Email: sgraff@airdberlis.com

Ian Aversa (LSUC # 55449N)

Tel: 416.865.3082 Fax: 416.863.1515

Email: <u>iaversa@airdberlis.com</u>

James A. Desjardins (LSUC # 62493E)

Tel: 416.865.4641 Fax: 416.863.1515

Email: jdesjardins@airdberlis.com

Lawyers for Extreme Fitness, Inc.